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August 4, 2025

# Consolidated Financial Results for the Three Months Ended June 30, 2025 (Under Japanese GAAP)

Company name: SRS HOLDINGS CO., LTD. Listing: Tokyo Stock Exchange Securities code: 8163 URL: <a href="https://srs-holdings.co.jp/">https://srs-holdings.co.jp/</a>

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Scheduled date to commence dividend payments:

- Preparation of supplementary material on financial results:

Holding of financial results briefing:

None

(Yen amounts are rounded down to millions, unless otherwise noted.)

## 1. Consolidated financial results for the three months ended June 30, 2025 (from April 1, 2025 to June 30, 2025)

(Percentages represent year-on-year changes.) (1) Consolidated operating results Profit attributable to Net sales Operating profit Ordinary profit owners of parent Three months ended Millions of yen % Millions of yen Millions of yen Millions of yen % June 30, 2025 17,874 18.6 (7.0)558 (2.3)275 (16.9)June 30, 2024 15,071 621 319.5 572 331 74.6

Note: Comprehensive income For the three months ended June 30, 2025: 256 million yen [-40.8%]

For the three months ended June 30. 2024: 434 million yen [37.3%]

	Net income per	Diluted net income
	share	per share
Three months ended	Yen	Yen
June 30, 2025	6.66	5.99
June 30, 2024	8.02	7.79

(2) Consolidated financial position

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	Total assets	Net assets	Equity ratio				
As of	Millions of yen	Millions of yen	%				
June 30, 2025	43,876	16,967	37.4				
March 31, 2025	45,944	17,021	35.9				

Reference: Shareholders' equity As of June 30, 2025: 16,417 million yen
As of March 31, 2025: 16,494 million yen

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## 2. Cash dividends

	Annual dividends per share					
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total	
	Yen	Yen	Yen	Yen	Yen	
Fiscal year ended March 31, 2025	-	0.00	-	7.50	7.50	
Fiscal year ending March 31, 2026	-					
Fiscal year ending March 31, 2026 (Forecast)		0.00		10.00	10.00	

# 3. Consolidated earnings forecasts for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages represent year-on-year changes.)

	Net sales	5	Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Full year	76,000	12.6	3,000	12.0	2,800	10.3	1,600	72.8

Note: Revisions to the consolidated earnings forecasts most recently announced: None

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#### Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
- (3) Number of issued shares (common shares)
  - (i) Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2025	41,470,184 shares
As of March 31, 2025	41,470,184 shares

(ii) Number of treasury shares at the end of the period

As of June 30, 2025	119,008 shares
As of March 31, 2025	119,043 shares

(iii) Average number of shares outstanding during the period

Three months ended June 30, 2025	41,351,168 shares
Three months ended June 30, 2024	41,351,141 shares

<sup>\*</sup> This financial report is not subject to audit by certified public accountants or audit firms.

\* Proper use of earnings forecasts, and other special matters

Forecasts regarding future performance in this document are based on certain assumptions judged to be valid and information currently available to us. Actual performance may differ significantly from these forecasts for a number of factors.

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## 1. Overview of Operating Results

## (1) Operating Results

### 1) Consolidated performance

(Millions of yen)

	First tl	hree months of F	Y3/25	First three months of FY3/26			
	(Apr. 1	, 2024 – Jun. 30	, 2024)	(Apr. 1, 2025 – Jun. 30, 2025)			
	Results	YoY change (Amount)	YoY change (%)	Results	YoY change (Amount)	YoY change (%)	
Net sales	15,071	1,186	8.5	17,874	2,802	18.6	
Operating profit	621	473	319.5	577	(43)	(7.0)	
Ordinary profit	572	427	296.2	558	(13)	(2.3)	
Profit attributable to owners of parent	331	141	74.6	275	(56)	(16.9)	

During the first three months of the fiscal year, sales in the restaurant industry were on an increasing trend due to an improvement in the income and employment environments, an increase in inbound demand in part from the effect of the Expo 2025 Osaka, Kansai, Japan, and an increase in per-customer spending due to menu price revisions. However, business conditions remained challenging due to factors such as persistently high purchase prices, including rice prices, cost-push from rising logistics and labor costs, heightened geopolitical risks, and the impact of U.S. policy trends on foreign exchange rates and the economy.

During the same period, the Group's net sales increased year on year due to the positive impact of the trend in the restaurant industry described above, as well as the effect of increased revenue from M&As conducted in the previous fiscal year and the contribution of new store openings. However, operating profit, ordinary profit, and profit attributable to owners of parent decreased year on year due to the increased cost of sales ratio caused by the rapid rise in raw materials prices and increased labor costs from human resource procurement and strengthened training in anticipation of future store openings.

Under these circumstances, on May 9, 2025, the Group announced "SRS VISION 2030," a new five-year Medium-term Business Plan that began in the fiscal year ending March 31, 2026, with the aim of achieving sustainable growth in corporate value. The basic policy of the new Medium-term Business Plan is "Dramatically develop existing businesses and establish a new earnings base to become the unrivaled No. 1 Japanese restaurant chain" and it will promote four key strategies: (1) turning "Washoku Sato" into a national brand, (2) "Nigiri Chojiro" and "Umai Sushikan" to become the overwhelming No. 1 gourmet sushi chain (3) establish businesses as the third and fourth pillars of earnings, and (4) strengthen group functions and promote sustainable management to support net sales of more than 100 billion yen. These strategies aim to respond to the above-mentioned business conditions, as well as further improve profitability and expand the scale of operations. Specific initiatives and overviews of each major business category are as follows.

### Washoku Sato restaurants

As the first step in "turning "Washoku Sato" into a national brand," one of the key strategies in the new Medium-term Business Plan, we opened the Washoku Sato Kurashiki Higashitomii Store in Okayama Prefecture, in the Chugoku region, which we aim to develop into a new sales area. As a measure to evolve the brand to embody "heartwarming gathering," we also started a trial of introducing multiple table service robots at three stores and a free baby food service at all stores. In addition, we implemented some marketing measures, including sales of high-value-added merchandise such as the "All-you-can-eat Bluefin Tuna Special Course" in the all-you-can-eat courses such as Sato-shabu and Sato-shiki Yakiniku and carried out promotions combining various media such as TV commercials and SNS distribution featuring TV personality Nagisa Shibuya, as well as web advertisements and newspaper inserts. During the three months under review, we opened one store and renovated three stores. The number of stores at the end of the first quarter consolidated accounting period was 199. As a result, net sales increased 103.3% year on year to 6,772 million yen.

### Nigiri Chojiro restaurants

We actively disseminated information and distributed discount coupons using the "Nigiri Chojiro App" with the aim of increasing the frequency of store visits. In addition, we held the "A Journey with Chojiro - Early Summer Dishes" fair to further acquire sales and implemented a variety of menu measures including the sale of Kagoshima unagi (eel), which is meaty, fatty and rich in nutrients, fresh kuromebaru (black rockfish), which has light, white meat with a slight sweetness, and hamo (daggertooth pike conger), a summer delicacy in the Kansai region, which is oily and rich in flavor. We also started taking

mobile orders in real time using the "Nigiri Chojiro App," to improve customer satisfaction, as well as introduced a self-checkout system and continued the table service robot experiment to improve productivity. The number of stores at the end of the first quarter consolidated accounting period was 72. As a result, net sales increased 107.3% year on year to 3,535 million yen.

#### Kazokutei restaurants

To increase the frequency of store visits, in addition to distributing coupons using the "Kazokutei App," we began distributing discount coupons for all stores to registered LINE members in June. We also actively distributed videos using social media tools such as Instagram, X, and TikTok. From April to the end of May, we held the "Hokuriku Flavor Travelogue" fair to support the region and sold "Hokuriku cold soba served with tempura" made with Toyama Bay shiraebi (Japanese glass shrimp) and Hokuriku-grown vegetables, and the "Amaebi (sweet shrimp) donburi and soba set" made with sweet shrimps from Fukui prefecture. From May, we also sold the "Cold soba served with ma-anago tempura" made with ma-anago (whitespotted conger), which is popular every year. In addition, to improve customer convenience, we started a new mobile ordering method at 43 restaurants which is capable of ordering menus by identical menu number. The number of stores at the end of the first quarter consolidated accounting period was 59. As a result, net sales increased 116.2% year on year to 1,383 million yen.

#### Amino sushi business restaurants

In Umai Sushikan business, we sold monthly fair items for customers to enjoy seasonal fish such as sawara (Spanish mackerel) and madai (red seabream) in April, isaki (chicken grunt) and kanpachi (greater amberjack) in May, and suzuki (Japanese sea bass) and hoya (ascidian) in June, as well as special menus on event weekends such as Mother's Day and Father's Day. Also, to increase the frequency of store visits by existing customers, we distributed half-price drink coupons using the "Umai Sushikan App." In addition, as an initiative to improve store productivity, we introduced robot vacuum cleaners at roadside stores in June. The number of Amino Sushi stores at the end of the first quarter consolidated accounting period was 32. As a result, net sales were 1,618 million yen.

Segment information is not provided because the SRS Group has only the food service business segment.

SRS Group: Opening and closure of restaurants (Number of restaurants)

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Name	FY3/25 (As of Mar. 31, 2025)	Newly opened restaurants	Closed restaurants	First three months of FY3/26 (As of June 30, 2025)	Restaurants planned to open during FY3/26
Washoku Sato	198 (-)	1 (-)	- (-)	199 (-)	5
Nigiri Chojiro/CHOJIRO	72 (-)	- (-)	- (-)	72 (-)	4
Kazokutei*	59 (7)	- (-)	- (-)	59 (7)	1
Tokutoku	57 (45)	- (-)	- (-)	57 (45)	4
Katsuya	51 (17)	- (-)	- (-)	51 (17)	5
Tendon Tempura Honpo Santen	34 (1)	- (-)	- (-)	34 (1)	1
Amino sushi business*	32 (-)	- (-)	- (-)	32 (-)	2
Miyamoto Munashi	24 (-)	- (-)	- (-)	24 (-)	0
Sushi delivery business	11 (3)	- (-)	- (-)	11 (3)	0
Karayama	11 (-)	- (-)	- (-)	11 (-)	2
Himawari	8 (-)	- (-)	- (-)	8 (-)	2
Beefsteak Ushinofuku	7 (-)	- (-)	- (-)	7 (-)	3
M&S FC Business*	32 (1)	2 (-)	- (-)	34 (1)	6
Others	12 (-)	- (-)	- (-)	12 (-)	1
Torisho	148 (148)	4 (4)	6 (6)	146 (146)	31
Domestic total	756 (222)	7 (4)	6 (6)	757 (220)	67
Overseas stores	24 (23)	- (-)	- (-)	24 (23)	8
Worldwide total	780 (245)	7 (4)	6 (6)	781 (243)	75

Note: Numbers in parentheses include franchised, leased-band and joint venture restaurants.

Consolidated Financial Results for the First Quarter of FY3/26

- \* Kazokutei includes Kashunan, Sanpoan, Kazokuan, Kyoshun, and Kyosai restaurants.
- \* Amino sushi business includes *Umai Sushikan, Umai Sushikan Yutorogi, Umai Sushikan Bekkan Sushimasa, Ginza Sushimasa, Kaiten Sushi Marukuni and Hokkai Sanriku Sumibiyaki Marukan* restaurants.
- \* M&S FC Business is the total number of stores operated by M&S FOODSERVICE CO., LTD. in the *Popolamama, Mister Donut, Doutor Coffee, Oogamaya* and *Shinpachi Shokudo* restaurants.

### (2) Financial Position

Total assets at the end of the first three months decreased by 2,067 million yen from the end of the previous fiscal year to 43,876 million yen.

Current assets decreased by 1,313 million yen from the end of the previous fiscal year to 16,777 million yen. This was mainly due to decreases of 1,081 million yen in cash and deposits and 384 million yen in accounts receivable - trade, and an increase of 92 million yen in raw materials and supplies.

Non-current assets decreased by 746 million yen from the end of the previous fiscal year to 26,997 million yen. This was mainly due to decreases of 637 million yen in deferred tax assets and 111 million yen in goodwill.

Current liabilities decreased by 894 million yen from the end of the previous fiscal year to 10,290 million yen. This was mainly due to decreases of 333 million yen in provision for bonuses, 303 million yen in accounts payable - trade and 216 million yen in income taxes payable.

Non-current liabilities decreased by 1,118 million yen from the end of the previous fiscal year to 16,619 million yen. This was mainly due to decreases of 563 million yen in deferred tax liabilities, 385 million yen in long-term borrowings, and 197 million yen in bonds payable.

Net assets decreased by 53 million yen from the end of the previous fiscal year to 16,967 million yen.

### (3) Consolidated Earnings Forecasts and Other Forward-looking Statements

There are no revisions to the full-year consolidated earnings forecast for the fiscal year ending March 31, 2026 that was announced on May 9, 2025.

# 2. Quarterly Consolidated Financial Statements and Notes

(1) Quarterly Consolidated Balance Sheet

	FY3/25	(Thousands of yen) First three months of FY3/26
	(As of Mar. 31, 2025)	(As of Jun. 30, 2025)
Assets		
Current assets		
Cash and deposits	12,567,643	11,486,36
Accounts receivable - trade	3,184,789	2,799,94
Merchandise	59,140	63,25
Raw materials and supplies	1,384,438	1,477,01
Current portion of long-term loans receivable	68,204	68,93
Other	826,898	884,19
Allowance for doubtful accounts	(600)	(2,665
Total current assets	18,090,516	16,777,04
Non-current assets		
Property, plant and equipment		
Buildings, net	4,702,664	4,735,32
Land	3,329,650	3,398,52
Other, net	3,052,524	3,042,63
Total property, plant and equipment	11,084,839	11,176,48
Intangible assets		
Goodwill	5,318,844	5,207,26
Trademark rights	2,590,680	2,541,98
Other	529,669	511,55
Total intangible assets	8,439,224	8,260,80
Investments and other assets		
Investment securities	1,188,514	1,170,63
Long-term loans receivable	590,286	608,61
Guarantee deposits	4,246,627	4,263,26
Deferred tax assets	1,585,370	947,68
Other	612,212	575,62
Allowance for doubtful accounts	(3,267)	(6,025
Total investments and other assets	8,219,745	7,559,79
Total non-current assets	27,743,808	26,997,08
Deferred assets	109,725	102,81
Total assets	45,944,050	43,876,94

	FY3/25 (As of Mar. 31, 2025)	(Thousands of yen) First three months of FY3/26 (As of Jun. 30, 2025)
Liabilities	(115 01 111111 51, 2025)	(115 01 5411. 5 0, 2025)
Current liabilities		
Accounts payable - trade	2,142,550	1,834,210
Current portion of bonds payable	1,087,500	1,087,500
Current portion of long-term borrowings	1,620,700	1,611,784
Accounts payable - other	3,348,440	3,444,019
Income taxes payable	402,213	186,074
Provision for bonuses	598,810	265,142
Provision for loss on store closings	1,463	-
Other	1,982,789	1,861,518
Total current liabilities	11,184,467	10,290,249
Non-current liabilities		
Bonds payable	8,511,250	8,313,750
Long-term borrowings	5,441,328	5,055,352
Deferred tax liabilities for land revaluation	85,305	85,305
Deferred tax liabilities	695,664	131,731
Provision for retirement benefits for directors (and other officers)	214,593	217,995
Provision for share awards for directors (and other officers)	56,670	60,760
Retirement benefit liability	132,465	138,051
Asset retirement obligations	1,435,986	1,441,672
Other	1,164,634	1,174,386
Total non-current liabilities	17,737,898	16,619,005
Total liabilities	28,922,366	26,909,255
Net assets		
Shareholders' equity		
Share capital	11,077,683	11,077,683
Capital surplus	4,481,953	4,481,953
Retained earnings	1,322,637	1,287,094
Treasury shares	(119,707)	(119,672)
Total shareholders' equity	16,762,566	16,727,058
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	633,815	621,563
Deferred gains or losses on hedges	14,915	(14,060)
Revaluation reserve for land	(926,256)	(926,256)
Foreign currency translation adjustment	9,396	8,934
Total accumulated other comprehensive income	(268,127)	(309,818)
Share acquisition rights	3,986	3,986
Non-controlling interests	523,259	546,465
Total net assets	17,021,684	16,967,691
Total liabilities and net assets	45,944,050	43,876,947

# (2) Quarterly Consolidated Statements of Income and Comprehensive Income (Quarterly Consolidated Statement of Income)

	(Thousands of yen)		
	First three months of FY3/25	First three months of FY3/26	
	(Apr. 1, 2024 – Jun. 30, 2024)	(Apr. 1, 2025 – Jun. 30, 2025)	
Net sales	15,071,866	17,874,130	
Cost of sales	5,066,178	6,105,453	
Gross profit	10,005,688	11,768,676	
Selling, general and administrative expenses	9,384,453	11,190,802	
Operating profit	621,234	577,873	
Non-operating income			
Interest income	1,671	1,625	
Dividend income	9,635	18,334	
Rental income from buildings	11,719	11,756	
Foreign exchange gains	1,419	-	
Miscellaneous income	14,565	20,872	
Total non-operating income	39,010	52,589	
Non-operating expenses			
Interest expenses	26,971	38,696	
Rental expenses on real estate	7,408	7,622	
Foreign exchange losses	-	986	
Miscellaneous losses	53,833	24,428	
Total non-operating expenses	88,212	71,734	
Ordinary profit	572,032	558,728	
Extraordinary losses			
Loss on retirement of non-current assets	2,650	3,976	
Loss on cancelation of rental contracts	-	612	
Total extraordinary losses	2,650	4,589	
Profit before income taxes	569,381	554,139	
Income taxes - current	145,090	162,985	
Income taxes - deferred	73,389	92,466	
Total income taxes	218,479	255,452	
Profit	350,902	298,686	
Profit attributable to non-controlling interests	19,330	23,206	
Profit attributable to owners of parent	331,571	275,480	
1		,	

(Quarterly Consolidated Statement of Comprehensive Income)

		(Thousands of yen)
	First three months of FY3/25	First three months of FY3/26
	(Apr. 1, 2024 – Jun. 30, 2024)	(Apr. 1, 2025 – Jun. 30, 2025)
Profit	350,902	298,686
Other comprehensive income		
Valuation difference on available-for-sale securities	54,374	(12,251)
Deferred gains or losses on hedges	30,073	(28,976)
Foreign currency translation adjustment	(1,059)	(462)
Total other comprehensive income	83,388	(41,691)
Comprehensive income	434,290	256,995
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	414,960	233,789
Comprehensive income attributable to non-controlling interests	19,330	23,206

# (3) Notes to Quarterly Consolidated Financial Statements Segment and Other Information

#### **Segment Information**

FY3/25 (Apr. 1, 2024 – June 30, 2024) and FY3/26 (Apr. 1, 2025 – June 30, 2025)

Omitted since the Group has only a single business segment of food service business.

## Significant Changes in Shareholders' Equity

I. First three months of FY3/25 (Apr. 1, 2024 - Jun. 30, 2024)

### 1. Dividend payment

Resolution	Type of share	Total dividends (Thousands of yen)	Dividend per share (Yen)	Record date	Effective date	Source of funds
Board of Directors Meeting on May 21, 2024	Common shares	311,023	7.50	March 31, 2024	June 28, 2024	Retained earnings

Note: Total dividends paid in accordance with a resolution approved by the SRS Holdings Board of Directors on May 21, 2024 includes a payment of 890 thousand yen for shares held by Custody Bank of Japan, Ltd. (trust account) as trust assets of the Officers' Share Benefit Trust.

2. Significant changes in shareholders' equity

Not applicable.

II. First three months of FY3/26 (Apr. 1, 2025 – Jun. 30, 2025)

### 1. Dividend payment

Resolution	Type of share	Total dividends (Thousands of yen)	Dividend per share (Yen)	Record date	Effective date	Source of funds
Board of Directors Meeting on May 20, 2025	Common shares	311,023	7.50	March 31, 2025	June 27, 2025	Retained earnings

Note: Total dividends paid in accordance with a resolution approved by the SRS Holdings Board of Directors on May 20, 2025 includes a payment of 890 thousand yen for shares held by Custody Bank of Japan, Ltd. (trust account) as trust assets of the Officers' Share Benefit Trust.

2. Significant changes in shareholders' equity

Not applicable.

### **Going Concern Assumption**

Not applicable.

## **Quarterly Consolidated Statement of Cash Flows**

A Quarterly Consolidated Statement of Cash Flows for the first three months of FY3/26 has not been prepared. Depreciation (including amortization for intangible assets excluding goodwill) and amortization of goodwill for the first three months of FY3/26 are as follows.

		(Thousands of yen)
	First three months of FY3/25 (Apr. 1, 2024 – Jun. 30, 2024)	First three months of FY3/26 (Apr. 1, 2025 – Jun. 30, 2025)
Depreciation	399,933	501,065
Amortization of goodwill	35,007	111,580

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SRS HOLDINGS CO., LTD. (8163)

Consolidated Financial Results for the First Quarter of FY3/26

This financial report is solely a translation of the Company's Kessan Tanshin (including attachments) in Japanese, which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.